

For immediate release
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Blindly investing in the share market is unlikely to yield results from here – Allan Gray & Orbis

Passive investors have enjoyed returns of over 9% per annum over the last decade, but this is unlikely to continue, says contrarian fund manager Allan Gray Australia.

“The chances of the ASX 300 delivering close to 10% returns each year for the next 10 years are slim” said Simon Mawhinney, Managing Director and Chief Investment Officer at Allan Gray Australia. “The market environment has changed, and blindly investing in the share market is unlikely to yield results from here. Investors will need to be more selective in where they allocate their capital in future.”

This doesn’t mean that there aren’t opportunities, though,” said Mawhinney, “provided you can adopt a contrarian mindset.”

Eric Marais, Investment Specialist at Orbis Investments, Allan Gray’s sister company, believes it’s time for value shares to shine. “What we saw from say 2006 until 2021 was a once in 50-year cycle where value shares underperformed growth shares by about 50%. We’ve only seen maybe four or five cycles like this over the last 200 years. It was a tough environment for value investors, but in 2022 it started to change and we think the current cycle is still in its early stages.”

Allan Gray and Orbis investment experts will elaborate on this at the upcoming annual Allan Gray & Orbis Investment Forum series for financial advisers and explain why contrarian investing will always have a place at the heart of clients’ portfolios while markets remain inefficient. They will also highlight where they are finding contrarian opportunities in today’s dislocated local and global markets. The events kick off next week and will visit Perth, Adelaide, Brisbane, Melbourne, Sydney, Canberra, Castle Hill, Newcastle, Gold Coast and Hobart. The Sydney event on Thursday 25 May will also be live streamed.

All attendees will receive CPD points. With just a handful of seats remaining, advisers should [contact their local Allan Gray BDM](#) to secure their seat.

Where and when are the forums?

| Date | Venue | Start time (sharp) | Speakers |
|------------------|---------------------------------|--------------------|------------------------------------|
| Tuesday 16 May | Perth – Fraser’s, Kings Park | 7:30am | Simon Mawhinney, Eric Marais |
| Wednesday 17 May | Adelaide – National Wine Centre | 12:30pm | Simon Mawhinney, Eric Marais |
| Tuesday 23 May | Brisbane – The Calile Hotel | 12:30pm | Simon Mawhinney, Eric Marais |
| Wednesday 24 May | Melbourne – State Library | 3:45pm | Simon Mawhinney, Eric Marais |
| Thursday 25 May | Sydney CBD – Ivy Ballroom | 12:30pm | Simon Mawhinney, Eric Marais |
| Tuesday 30 May | Canberra – The Boat House | 12:30pm | Tim Hillier, Shane Woldendorp |

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| Wednesday 31 May | Castle Hill, NSW – The Hills Lodge | 12:30pm | Tim Hillier, Shane Woldendorp |
| Thursday 1 June | Newcastle, NSW – Mereweather Surfhouse | 12:30pm | Tim Hillier, Shane Woldendorp |
| Tuesday 6 June | Gold Coast – QT Gold Coast | 12:30pm | Tim Hillier, Shane Woldendorp |
| Thursday 8 June | Hobart – Crowne Plaza | 12:30pm | Tim Hillier, Shane Woldendorp |

Ends

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About Allan Gray Australia

The Allan Gray investment philosophy is to take a contrarian approach, apply it consistently and invest for the long term. This approach was started by Dr Allan Gray who founded Allan Gray Ltd in Cape Town in 1973. Allan Gray in Australia and globally are privately owned and share the same investment philosophy. Allan Gray Australia was established in 2005 and launched its flagship Allan Gray Australia Equity Fund in 2006, followed by the Stable Fund in 2011 and the Balanced Fund in 2017. Today Allan Gray Australia manages over \$8 Billion in Funds under Management. For more information, go to allangray.com.au.

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