ALLAN GRAY
CONTRARIAN INVESTING

Media Spokespeople Overview

The Allan Gray investment philosophy is to take a contrarian approach, apply it consistently and invest for the long term. This approach was started by Dr Allan Gray who founded Allan Gray Ltd in Cape Town in 1973. Allan Gray in Australia and globally are privately owned and share the same investment philosophy.

Media enquiries

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For immediate comment, you may make contact directly with our spokespeople outlined in this overview.

Media spokespeople

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JD de Lange

Chief Operating Officer

Johan (JD) joined Allan Gray in Australia in 2010 as Head of Retail. He spent nine years with Allan Gray in South Africa, the largest privately owned South African investment company that was started by Dr Allan Gray. JD was a Director of Investor Services (Platform) and a Director of the Allan Gray Unit Trust Management Company. JD holds a B. Proc Degree (University of Pretoria) and is an admitted attorney and CFP in South Africa.

Specialties

- Industry trends
- Product development
- Investment philosophy
- Contrarian investing
- Allan Gray Funds

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LJ Collyer

Head of Adviser Distribution

LJ Collyer joined Allan Gray Australia in April 2015 as a Relationship Manager. Prior to this, LJ spent 10 years in a variety of roles with Allan Gray in South Africa including being responsible for the promotion and distribution of the Australian funds. LJ holds a Bachelor of Commerce (Honours- Stellenbosch University), a MBA (University of Cape Town) and is a CFP in South Africa.

Specialties

- Investment philosophy
- Allan Gray Funds
- Adviser trends
- Product

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Stephanie Derrington

Responsible Investing Analyst

Stephanie joined Allan Gray in 2022 as our Responsible Investing Analyst. Previously, Stephanie worked as a commercial litigation solicitor and an academic researcher. Stephanie holds a Master of Science in Law and Finance (with Distinction) from the University of Oxford and a Bachelor of Laws (Hons I) from the Queensland University of Technology, where she graduated first in her class. She is currently completing a PhD.

Specialties

- ESG
- Responsible investing
- Contrarian investing

(02) 8224 8619
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Chris Hestelow

Investment Specialist

Chris joined Allan Gray in 2019 as a Research Associate, before moving into a Relationship Manager role in 2020 and becoming our Investment Specialist in 2023. Prior to joining Allan Gray, Chris worked at BT Financial Group, where he held a number of management roles across the Insurance and Superannuation businesses. Chris holds a Bachelor of Commerce from Sydney University, with majors in Economics and Finance. He is currently a Level 3 candidate in the Chartered Financial Analyst program.

Specialties

- Contrarian investing
- Allan Gray Funds
- Investments we hold
- Behavioral investing

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Simon Mawhinney

Managing Director & Chief Investment Officer

Simon joined Allan Gray in 2006 as an analyst. Before this, he was at Alliance Bernstein, Macquarie Bank and Deloitte & Touche. Simon has a Bachelor of Business Science with First Class Honours (majoring in Finance and Business Strategy) and a Postgraduate Diploma in Accounting from the University of Cape Town. Simon was a Chartered Accountant and is a CFA Charterholder.

Specialties

- Stocks and shares
- Investments we hold
- Contrarian investing
- Responsible investing

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Dr Suhas Nayak

Analyst & Portfolio Manager

Suhas joined Allan Gray as an analyst in 2011 and has been a portfolio manager since 2016. Prior to this, Suhas spent five years at McKinsey & Co, leaving as an Engagement Manager. He has a Bachelor of Science with Honours from the California Institute of Technology and holds a Doctor of Philosophy in Mathematics from Stanford University.

Specialties

- Stocks and shares
- Investments we hold
- Contrarian investing

Allan Gray Australia and Orbis Investments are privately-owned, sister companies. Both were founded by Dr Allan Gray and share the same long-term, contrarian investment philosophy. Allan Gray Australia in partnership with Orbis Investments brings the Orbis Global Funds to the retail financial advice industry.

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Eric Marais

Investment Specialist – Orbis

Based in Sydney, Eric is primarily responsible for servicing institutional and retail clients in the Australian market. Prior to his move to Australia in 2023, Eric held client-facing responsibilities for Orbis in the US, and prior to that spent 8 years in Orbis' US investment team analysing stocks across all sectors. Before joining Orbis, Eric worked as an investment analyst at Allan Gray Proprietary Limited, Orbis' sister company in Cape Town, and as a management consultant at McKinsey & Company. Eric holds a Bachelor of Science in Engineering (Electrical) from the University of Cape Town and is a CFA® Charterholder.

Specialties

- Global equity investing
- Orbis Funds
- Contrarian investing

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werner.dupreez@orbis.com

Werner du Preez

Investment Specialist – Orbis

Based in Melbourne, he oversees Orbis' relationships with research houses and supports the firm's focus on the retail channel and product suite in Australia. Previously, Werner was a Business Development Manager at Allan Gray Australia, partnering with financial advisers and wealth management professionals. Werner began his journey with the group in South Africa in 2008, gaining extensive experience before relocating to Australia. Werner holds a Master's degree in Money and Banking and a Postgraduate Diploma in Financial Planning.

Specialties

- Global equity investing
- Orbis Funds
- Contrarian investing

Product range

Allan Gray Australia
Stable Fund

Allan Gray Australia
Balanced Fund

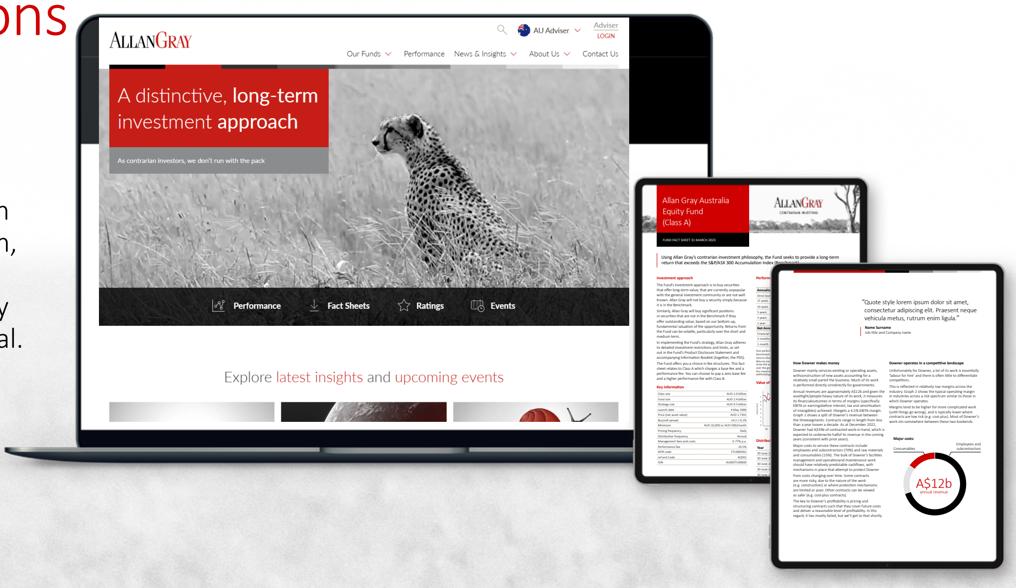
Allan Gray Australia
Equity Fund

Orbis Global
Equity Fund

Orbis Global
Real Return Fund

Orbis
Emerging Markets Fund

Communications



There is a host of materials available at allangray.com.au in our 'News and Insights' section, including monthly Fund Fact Sheets, Quarterly Commentary and product overview collateral.

Quarterly Commentary

Fact Sheets

Corporate Brochures

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